

# STORAGE

## SOLUTIONS C.I.

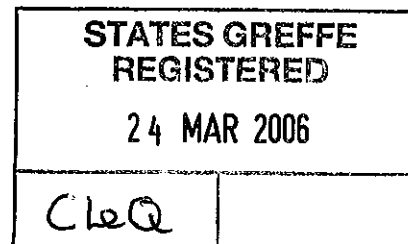
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Unit 16, Springside Industrial Estate, La Rue de la Monnaie,  
Trinity, Jersey, C.I. JE3 5DG.

Tel: 01534 633166 Fax: 01534 633177 Mobile: 07797 725690

E-Mail: info@storageci.com Website: www.storageci.com

Mr J Southern  
Scrutiny Office  
Morier House  
Halkett Place  
St Helier  
JE1 1DD



20<sup>th</sup> March 2006

Dear Mr Southern,

### REF: THE IMPACT OF THE FULFILMENT ON THE LOCAL ECONOMY

Further to my telephone call with Carol Le Quesne I would like you to consider the impact on building contractors to the fulfilment industry.

As a main contractor and supplier of specialist warehouse fittings, for the mail order business in Jersey and Guernsey, which contributes to approximately 60% of our business.

We only employ local labour, and local sub contractors to carry out the above works, which I list as follows: -

Ace Cleaning  
Aston Services (Electrical and Air conditioning)  
B.R.B. Excavation  
C.I. Industrial Shutters & Doors  
Class Fix Ltd (Carpenters & Fitting out)  
Condor Logistics  
Deveaux Forklifts  
Diadrill Service  
Fetch & Carrie  
Fibreform Ltd (Roof repairers)  
Fill a Skip  
Full Flow Plumbing  
Godell Architects  
Hewden / S.G.B. Hire  
Huelin Renouf  
K.A. Gagnerie (Steel Fixers)  
M Rayner ( Builders)

Mark Le Quesne (Haulage)  
Normans, Pentagon, Quantum, Romerils (Building Suppliers)  
Pallot Glass  
Securicor (Alarms & Locks)  
Stewart Pearce Flooring  
Store it Ltd  
Thomas Griffiths Structural Engineers  
Weld It Ltd  
Wild Life Management Ltd (Pest Control)

The above sub contractors relate to one contract for Offshore Solutions Ltd (Jersey Post Logistics) at the Rue des Pres warehouse. We have also undertaken a complete fit out of the OSL warehouse at the harbour.

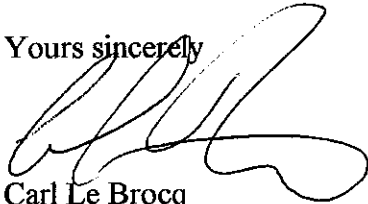
Most of the above sub contractors have also worked on the following sites: -

Blah D.V.D.com  
Play.com  
My Memory.com  
Contact lens postal  
Amazon.com  
PFS  
Six Hundred Ltd

I would like to offer my expertise to the panel, and would be prepared to come along and discuss the above at greater length.

Assuring you of my best attention at all times.

Yours sincerely



Carl Le Brocq  
Managing Director